



## HIGHLIGHTS OF THE FINANCIAL REPORT AND THE EXTERNAL AUDITOR'S REPORT

Dear Fellow Residents,

I am pleased to share with you an overview of the Town's financial results for the fiscal year ending December 31, 2024. This summary is provided in line with section 105.2.2 of the *Cities and Towns Act*. Each year, this report is presented at a regular Council meeting before the end of September and made available to everyone in our community.

### Overview

The Town of Mount Royal ended its 2024 fiscal year with an operating surplus for fiscal purposes of \$9.4 million.

Operating revenue	\$128,555,542
Operating expenses	(\$129,065,627)
Amortization of capital assets	\$7,770,604
Repayment of long-term debt	(\$5,396,192)
Appropriations	\$7,180,677
Other reconciliation items	\$8,717
Operating surplus for the year for fiscal purposes	\$9,353,721

### Expenses and revenue

The \$9.4M surplus is due to higher revenue than in the budgeted estimates, and savings on certain operating expenditures for fiscal 2024.

Overall operating revenue totalled \$128.9 million, which is \$4.4 million more than the initial budget. This positive difference is largely due to additional revenue from property transfer tax, higher interest income than we anticipated, and slightly higher tax revenue. Meanwhile, revenue from building permits and recreational and cultural activities was lower than anticipated.

The main differences in revenue compared to the budget are:

- Property transfer tax: +\$2.8M (Budget: \$6.6M | Actual: \$9.4M)
- Interest revenue: +\$1.2M (Budget: \$2.2M | Actual: \$3.4M)
- Tax revenue: +\$0.7M (Budget: \$103.1M | Actual: \$103.8 M)
- Building permits: -\$0.3M (Budget: \$2.8M | Actual: \$2.5M)
- Recreation, sport and culture: -\$0.5M (Budget: \$2.3M | Actual: \$1.8M)

Another important factor contributing to the positive financial result for the fiscal year was that operating expenses were lower than initially projected. Prior to amortization, operating expenses totaled \$126.7 million, representing a reduction of \$3.5 million compared to the budget estimate, or a decrease of 3.1%. The biggest savings were related to staff compensation and more limited use of external professional and technical services.

The main differences in revenue compared to the budget are:

- Overall remuneration and employment benefits: savings of \$3.1M (Budget: \$31.5M | Actual: \$28.4M)
- Professional and technical services: savings of \$1.6M (Budget: \$8.8M | Actual: \$7.2M)
- Purchase of materials: savings of \$0.4M (Budget: \$1.7M | Actual: \$1.3M)
- Equipment rental: savings of \$0.2M (Budget: \$0.8M | Actual: \$0.6M)
- Building maintenance: overrun of \$0.3M
- Provision for claims: increase of \$1.6M

## Capital assets

In 2024, the municipal government invested \$13.3 million in capital assets to improve infrastructure, equipment and services.

Category	2024
Reconstruction, repair and resurfacing of streets and sidewalks	\$4,625,210
Repair of the Côte-de-Liesse viaduct	\$2,917,122
Repair of artificial soccer field	\$1,101,729
Renovation of 10/20 Roosevelt, which became 30/40 Roosevelt	\$896,261
Construction of a platform between Cornwall Bridge and Graham/Laird Bridge	\$803,706
Construction of the Sports and Community Complex	\$565,547
Water main and sewer rehabilitation	\$499,411
Vehicle replacement – Public Security and Public Works Departments	\$378,986
Replacement of lighting in tennis courts and sports facilities	\$332,783
Equipment for the Public Works Department	\$264,465
Computer equipment	\$194,507
Municipal building renovations and improvements	\$175,035
Greening of the Bates-Ekers area	\$107,167
Purchase of an ice resurfacer	\$146,983
Reforestation along the train tracks	\$50,020
Installation of a Bixi station	\$77,079
Replacement of streetlights in the residential area	\$73,460
Repair of rubber tennis courts	\$42,168
Installation of charging stations	\$38,365
<b>TOTAL INVESTMENT</b>	<b>\$13,290,004</b>

## **Accumulated surplus, financial reserves and earmarked funds**

As at December 31, 2024, the total of accumulated surplus, financial reserves and earmarked funds was \$41.7 million, broken down as follows:

<b>Category</b>	<b>2024</b>
Non-appropriated operating surplus	\$9,622,651
Appropriated operating surplus	\$27,790,656
Financial reserves	\$2,154,619
Earmarked funds	\$2,156,837
<b>TOTAL</b>	<b>\$41,724,763</b>

## **Debt**

As of December 31, 2024, the Town's long-term debt amounted to \$58.2 million. After accounting for investments to be financed, subsidies receivable, and scheduled repayments, the net long-term local debt stood at \$59.2 million. This represents just 0.45% of the standardized property value, reflecting prudent financial management.

## **External auditor's report**

The firm Deloitte S.E.N.C.R.L./S.R.L. conducted the audit of our financial statements. The external auditor's report was unqualified and indicated that, in every significant aspect, the financial statements are an accurate portrait of the Town of Mount Royal's financial situation as at December 31, 2024, as well as of the results of its activities and the change in its net debt and cash flows for the fiscal year ending on this date, in compliance with Canadian public sector accounting standards.

## **Conclusion**

These results attest to the Town's exemplary fiscal stewardship and its robust capacity to honor commitments, invest strategically in infrastructure, and consistently deliver high-quality services to residents.

Issued in Mount Royal, on the fifteenth day of July, two thousand twenty-five.

Your Mayor,  
Peter J. Malouf